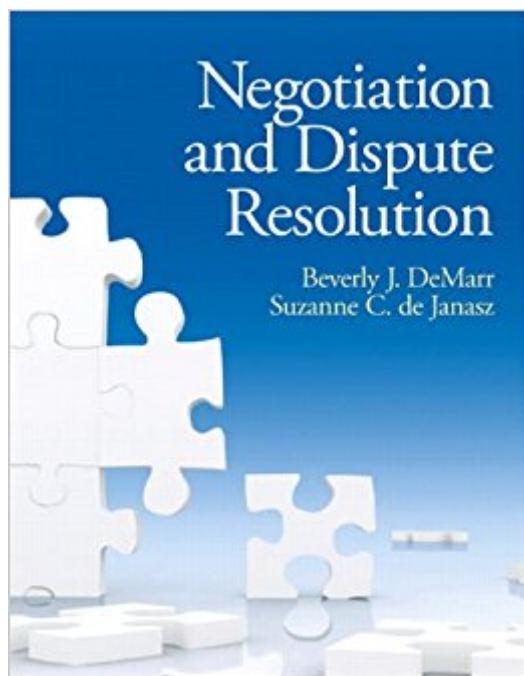


The book was found

Negotiation And Dispute Resolution



Synopsis

Complete and broad in coverage, NEGOTIATION AND DISPUTE RESOLUTION addresses negotiations and dispute resolution in a wide variety of settings. Because skill development is an important part of becoming a masterful negotiator, concepts are augmented with numerous exercises, activities, role plays, and self-assessments. By combining theoretical foundations with experiential exercises, the book helps students develop their ability to negotiate and resolve conflicts in both personal and professional settings.

Book Information

Paperback: 408 pages

Publisher: Pearson; 1 edition (January 6, 2012)

Language: English

ISBN-10: 0131577530

ISBN-13: 978-0131577534

Product Dimensions: 8.3 x 0.9 x 10.8 inches

Shipping Weight: 1.5 pounds

Average Customer Review: 4.6 out of 5 stars 6 customer reviews

Best Sellers Rank: #52,006 in Books (See Top 100 in Books) #6 in Books > Law > Business > Arbitration, Negotiation & Mediation #148 in Books > Law > Rules & Procedures #550 in Books > Textbooks > Law

Customer Reviews

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It's a very nice textbook on negotiation. It has a broad focus on the topic. It was well written in an easy to read style. I bought the book because it was required for a course I took.

Book came in as listed.

It was a really good book for a fun class.

Thank you

Great book in great condition...thanks!

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